FINANCIAL INDUSTRY REGULATORY AUTHORITY LETTER OF ACCEPTANCE, WAIVER AND CONSENT NO. 201604900880

TO: Department of Enforcement Financial Industry Regulatory Authority ("FINRA")

RE: Joseph Henry Murphy III, Respondent Registered Representative CRD No. 1829393

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Pursuant to FINRA Rule 9216 of FINRA's Code of Procedure, I submit this Letter of Acceptance, Waiver and Consent ("AWC") for the purpose of proposing a settlement of the alleged rule violations described below. This AWC is submitted on the condition that, if accepted, FINRA will not bring any future actions against me alleging violations based on the same factual findings described herein.

I. ACCEPTANCE AND CONSENT

A. I hereby accept and consent, without admitting or denying the findings, and solely for the purposes of this proceeding and any other proceeding brought by or on behalf of FINRA, or to which FINRA is a party, prior to a hearing and without an adjudication of any issue of law or fact, to the entry of the following findings by FINRA:

BACKGROUND

Joseph Henry Murphy III ("Murphy") entered the securities industry in 1993 when he became registered with a FINRA member firm. From 1998 until his termination effective on January 25, 2016, Murphy was registered as a General Securities Representative with RBC Capital Markets, LLC ("RBC"). Murphy is currently registered with another FINRA member firm as a General Securities Representative.

RELEVANT DISCIPLINARY HISTORY

Murphy has no relevant disciplinary history.

OVERVIEW

On three days between February 2015 and December 2015 Murphy exercised discretion in 48 customer accounts that were unrelated, non-discretionary accounts. Murphy executed transactions in the accounts pursuant to verbal authority from the clients but the transactions did not occur on the same days that

the clients authorized those transactions. Murphy did not have the required prior written authorization from the customers or prior written approval from his firm to exercise discretion in the accounts.

FACTS AND VIOLATIVE CONDUCT

On February 11, 2015 Murphy exercised discretion in 27 non-discretionary customer accounts, placing a total of 80 transactions. In the days leading up to the trades, Murphy discussed these transactions with his clients and they gave Murphy express verbal approval for these trades and his proposed strategy, but Murphy did not receive authorization from these customers on the same day that he executed the transactions.

On October 27, 2015 Murphy exercised discretion in 20 non-discretionary customer accounts, placing a total of 32 transactions. In the days leading up to the trades, Murphy discussed these transactions with his clients and they gave Murphy express verbal approval for these trades and his proposed strategy, but Murphy did not receive authorization from these customers on the same day that he executed the transactions.

On December 22, 2015 Murphy made 11 mutual fund transactions for a single customer after a short telephonic discussion with that customer. In that discussion neither the specific mutual funds nor the specific amounts that would be invested were expressly identified, and Murphy used his discretion to make those transactions.

Murphy did not obtain written authorization from any of the 48 customers to exercise discretion in their accounts and RBC did not approve these accounts for discretionary trading.

Murphy's exercise of discretion in his customers' accounts violated RBC's policies and procedures, NASD Rule 2510(b) and FINRA Rule 2010.

- B. I also consent to the imposition of the following sanctions:
 - a ten (10) business day suspension from association with any FINRA registered firm in any capacity; and
 - a \$5,000 fine.

I agree to pay the monetary sanction upon notice that this AWC has been accepted and that such payment is due and payable. I have submitted an Election of Payment form showing the method by which I propose to pay the fine imposed.

I specifically and voluntarily waive any right to claim that I am unable to pay, now or at any time hereafter, the monetary sanction imposed in this matter. I understand that if I am barred or suspended from associating with any FINRA member, I become subject to a statutory disqualification as that term is defined in Article III, Section 4 of FINRA's By-Laws, incorporating Section 3(a)(39) of the Securities Exchange Act of 1934. Accordingly, I may not be associated with any FINRA member in any capacity, including clerical or ministerial functions, during the period of the bar or suspension (see FINRA Rules 8310 and 8311).

The sanctions imposed herein shall be effective on a date set by FINRA staff.

П.

WAIVER OF PROCEDURAL RIGHTS

I specifically and voluntarily waive the following rights granted under FINRA's Code of Procedure:

- A. To have a Complaint issued specifying the allegations against me;
- B. To be notified of the Complaint and have the opportunity to answer the allegations in writing;
- C. To defend against the allegations in a disciplinary hearing before a hearing panel, to have a written record of the hearing made and to have a written decision issued; and
- D. To appeal any such decision to the National Adjudicatory Council ("NAC") and then to the U.S. Securities and Exchange Commission and a U.S. Court of Appeals.

Further, I specifically and voluntarily waive any right to claim bias or prejudgment of the Chief Legal Officer, the NAC, or any member of the NAC, in connection with such person's or body's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including acceptance or rejection of this AWC.

I further specifically and voluntarily waive any right to claim that a person violated the ex parte prohibitions of FINRA Rule 9143 or the separation of functions prohibitions of FINRA Rule 9144, in connection with such person's or body's participation in discussions regarding the terms and conditions of this AWC, or other consideration of this AWC, including its acceptance or rejection.

III.

OTHER MATTERS

I understand that:

- A. Submission of this AWC is voluntary and will not resolve this matter unless and until it has been reviewed and accepted by the NAC, a Review Subcommittee of the NAC, or the Office of Disciplinary Affairs ("ODA"), pursuant to FINRA Rule 9216;
- B. If this AWC is not accepted, its submission will not be used as evidence to prove any of the allegations against me; and
- C. If accepted:
 - 1. this AWC will become part of my permanent disciplinary record and may be considered in any future actions brought by FINRA or any other regulator against me;
 - 2. this AWC will be made available through FINRA's public disclosure program in accordance with FINRA Rule 8313;
 - 3. FINRA may make a public announcement concerning this agreement and the subject matter thereof in accordance with FINRA Rule 8313; and
 - 4. I may not take any action or make or permit to be made any public statement, including in regulatory filings or otherwise, denying, directly or indirectly, any finding in this AWC or create the impression that the AWC is without factual basis. I may not take any position in any proceeding brought by or on behalf of FINRA, or to which FINRA is a party, that is inconsistent with any part of this AWC. Nothing in this provision affects my: (i) testimonial obligations; or (ii) right to take legal or factual positions in litigation or other legal proceedings in which FINRA is not a party.
- D. I may attach a Corrective Action Statement to this AWC that is a statement of demonstrable corrective steps taken to prevent future misconduct. I understand that I may not deny the charges or make any statement that is inconsistent with the AWC in this Statement. This Statement does not constitute factual or legal findings by FINRA, nor does it reflect the views of FINRA or its staff.

I certify that I have read and understand all of the provisions of this AWC and have been given a full opportunity to ask questions about it; that I understand and acknowledge that FINRA does not represent or advise me and I cannot rely on FINRA or FINRA staff members for legal advice; that I have agreed to its provisions voluntarily; and that no offer, threat, inducement, or promise of any kind, other than the terms set forth herein and the prospect of avoiding the issuance of a Complaint, has been made to induce me to submit it.

Date (mm/dd/yyyy)

Respondent

Reviewed by:

Attorney Name Counsel for Respondent Firm Name Address City/State/Zip Phone Number

Accepted by FINRA:

Signed on behalf of the Director of ODA, by delegated authority

Roger J. Kiley

Principal Regional Counsel FINRA Department of Enforcement 55 West Monroe Street, Suite 2700 Chicago, IL 60603 Roger.Kiley@finra.org (312)899-4353; (312)899-4600 (fax)